

# Accenture Overview

## Careers



*High performance. Delivered.*

• Consulting • Technology • Outsourcing

**VOICE-OVER**

Do you see the connection?

Do you think of Accenture?

Look closer. You should.

We are

Consulting.

Technology experts.

And Outsourcing.

So when a client has a problem, such as needing to reduce operating costs, outperform their competition, or needing to expand, we will figure out how to solve it- that may involve giving them advice, a technology-related solution or through having Accenture employees on-site to assist daily..

What does this mean to clients?

Like our ad campaign suggests, we Deliver High-Performance Solutions to our clients.

We work all over the world with many of the largest leading companies and governments. And we are very good at it. So good, that that almost 75% of our top 100 clients have been our clients for over 10 years. Proving that with Accenture's expertise, our clients remain on top.

How Do We Do That?

By helping clients

Enter new markets.

Increase revenue in existing markets

Improve Operational Performance

Deliver products more effectively and Efficiently.

We do this by structuring our business around 5 operating groups.

Communications & High-Tech

Financial Services

Government

Products

& Resources

Each of our clients are categorized within the 5 Operating areas by the type of industry they are in.

This way, when we are approached with a business challenge, we have a team assembled and ready to handle it.

EMI is the world's largest independent music company, operating directly in 50 countries. With music legends such as The Beatles, the Rolling Stones, Norah Jones and Janet Jackson on their label, they needed a partner to help them improve music distribution across the globe.

**Jeremy Vincent**  
**EMI Music**

“Accenture had global reach, and that is especially important for EMI music. We operate in a number of territories around the world, Japan, continental Europe, U.K, as well as North America. And they have expertise that we need in all of those regions.”

**VOICE-OVER**

EMI's strategy is to deliver music to consumers in any form, at any time and in any place. By partnering with Accenture, Avanade and Microsoft, EMI can now easily distribute music digitally from a vast library database.

Around 40 percent of the London Stock Exchange's revenues are generated by sales of real-time information about stock prices and movements. When they needed to build a scalable, flexible data network that delivers information at an exceptional speed, they turned to Accenture.

David Lester of the London Stock exchange says, “We want to give authoritative, real-time content, to enrich our feeds and make them superior to anyone else's. The Exchange systems have to be totally reliable: 100 percent is our target. Accenture has been a crucial partner. We knew that they could deliver.”

Thomas Cook Airlines is the UK's second-largest leisure airline. Each year it carries over 4 million passengers to 52 European holiday destinations.

Accenture created and took charge of a shared services center to consolidate the finance, payroll, IT and HR administration and project delivery functions under one roof.

**Ian Ailles**  
**Thomas Cook**

Managing Director of Specialist Business

“Those people who were employed by Thomas Cook and are now employed by Accenture who were part of the co-source agreement have seen and participated in Thomas Cook's success in a huge turnaround- a financially over 83 million pound turnaround to the bottom line. They feel part of that, they feel emotionally attached to delivering that.

**VOICE-OVER**

Dow is a leading science and technology company with annual sales of \$19 billion, with customers in 162 countries. When Dow needed to implement a global system architecture, they aligned with Accenture.

David Kepler of Dow Chemicals says, “Accenture has been instrumental in improving Dow Information Systems processes and productivity and our new multi-year agreement will build on our previous success and broaden the scope of our relationship to include shared services work process, project and support service improvements”

**Michael Costa**  
**Dow Chemical**

“A key differentiator is Accenture's ability to provide consistent quality services on a worldwide basis 7 days a week 24 hours a day.”

**VOICE-OVER**

Metro St. Louis owns and operates the region's public transit system that services 200 municipalities. In 2005, Metro carried over 46.5 million passengers on MetroLink trains, MetroBuses, and the Metro Call-A-Ride Van fleet. With Over 100,000 commuters a day, passengers have to depend on the transit system.

With Accenture's sensor technology, a maintenance program was implemented that actually predicts equipment trouble before it happens. It keeps St. Louis commuters safe and on time.

**Tom Dutton**  
**Metro St. Louis**

“Metro already has a very effective maintenance program in place but with an innovative and predictive solution like this, we hope to improve our operations even more and ultimately improve our customer service that much more as well.

CU: We're very excited about the long term benefits that we can realize from predictive monitoring”

**VOICE-OVER**

Just as the “Go on. Be a Tiger ad campaign supports Accenture's High-performance Business strategy, we are looking for people that will help us deliver extraordinary business solutions to our clients.

**Bill Green**  
**Chairman & CEO**

“If we are going to advertise ourselves as helping companies become high-performance businesses, then we need to be a high-performance business ourselves. Accenture is a company where ordinary people do extraordinary things on a fairly routine basis and I see it all over the world”

**VOICE-OVER**

Accenture has many career opportunities all across our company, at all career levels.

You will be apart of delivering innovation that helps our clients become high performance businesses and governments. If you are interested in exploring a new opportunity, visit us [careers.accenture.com](http://careers.accenture.com)